

Featured Project

Project: Due Diligence on Infrastructure Investment

Client: Nigerian Sovereign Investment Authority (NSIA)

Service: Due Diligence

The NSIA was seeking to join a bidding consortium on a major infrastructure project in Nigeria. We undertook due diligence to support NSIA's investment decision to provide equity and/or debt. We reviewed the EPC proposals and provided opinion on the designs, cost estimates, construction logistics and project programme. We also provided advice on commercial risks as it affects project bankability including contractual structure and risk transfer, value for money and regulatory issues.

murty international ltd
enabling infrastructure partnerships



**Due Diligence & Advisory
Services to Infrastructure
Investors & Lenders**

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Due Diligence & Advisory Services for Infrastructure Investors and Lenders

Murty International Ltd is an infrastructure transaction advisory and management firm focused on creating value through infrastructure partnerships. We have a proven track record enabling major infrastructure projects from concept to financial close and implementation.

Be it through our quality advisory and consulting services, or our expertise in forging enduring partnerships with our clients, government agencies, industry regulators, investors and key industry players; our skills in both privately and publicly financed capital projects and supporting delivery of public services are held in the highest regard in Nigeria. With substantial resources and expertise at our disposal, we have acquired a reputation for our ability to structure and close large and complex transactions.

Our due diligence and advisory services for infrastructure investors and lenders cuts across the lifecycle of projects from concept stage, through to development/feasibility, procurement, pre-financial close and construction and operation stages.

Due Diligence

We combine specialist technical and environmental knowledge with operational, commercial and financial expertise to assess risks and opportunities. This integrated approach allows us to diagnose and evaluate interrelated issues in the context of an overall transaction, mitigating risks, identifying opportunities and realising investment value.

By drawing together experts with multi-disciplined professional backgrounds and a wealth of relevant experience, we provide the right services to assist in making the transaction a success. Our approach supports effective decision making for complex infrastructure project finance transactions and PPPs at pre or post financial close, whether they are acquisition or disposal, refinancing, restructuring or turnaround.



With our extensive experience and understanding of the key issues that need to be addressed, we aim to identify opportunities for outperformance alongside assessment of key risks and uncertainty. Our Due Diligence helps investors negotiate the best deals, lenders manage risk and borrowers attract the best terms. The services comprise:

- Technical and Environmental Due Diligence
- Vendor and Lender Due Diligence
- Commercial and Operational Due Diligence



Infrastructure Advisory

We have the expertise to help infrastructure investors and lenders develop their business strategy; determine viability of new markets, products, services and projects; assess the business and economic case as well as develop the funding and delivery mechanisms for projects. We focus on deal drivers, value opportunities and mitigation of risk, resulting in creative, practical and informed advice that makes a real difference to our clients.

During construction and operation phases, we help investors realise value and reduce risk from asset management and ownership. Typical outcomes include improved asset management and reduction in operating risk, lifecycle cost reduction, operating cost reduction and rationalisation of assets to realise value or revenue enhancement.

We also advise investors wishing to purchase operating assets or assets under construction, with a review of the viability of the project, its bankability, identification of any necessary debt and equity finance, negotiations with fund providers to bring the acquisition to financial close.

We also provide assistance to financial institutions wishing to review their project portfolio, their credit process for project finance loans, and returns on such assets.

