

Featured Project



Project: PPP Project Profiling & Preparation of Regional PPP Policy

Client: Economic Community for West African States (ECOWAS) Commission

Service: Research Study and Strategic Consultancy

ECOWAS Commission has adopted PPP as a key tool in promoting development, trade and regional integration in West Africa. To support this, the commission engaged us to profile PPP projects in the region and develop a draft regional PPP policy. Our responsibilities include carrying out a study and collection of data on key PPP projects in the various countries, documenting good practices and common challenges, undertaking an assessment of the legal, institutional and regulatory framework for PPP in each of the 15 countries, and preparing a draft PPP policy for the region.

murty international ltd
enabling infrastructure partnerships



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Advisory Services to
Development Finance
Institutions &
International/Regional
Development Organisations

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Murty International Ltd is an infrastructure transaction advisory and management firm focused on creating value through infrastructure partnerships. We have a proven track record enabling major infrastructure projects from concept to financial close and implementation.

We also provide strategic consulting services associated with infrastructure as well as capacity building, training and research.

Through our services, we promote good corporate governance, best practices and ethics in the project delivery and procurement process so as to achieve competitiveness of the private sector and effective and efficient service delivery by the public sector. Our focus is on the improvement of PPP and public procurement, contract administration and management capabilities through consulting and capacity building in Nigeria and Africa.

Our experience over the years has enabled us gather vast resources of international best practices, experiences and lessons learnt from all over the world on PPPs, infrastructure finance, public procurement, contract administration and management. We have gained an informed insight into the complexities that govern projects and the demands placed on the key players involved.

Our knowledge and expertise enables us to address the deep-seated issues affecting private investment and participation in infrastructure development – lack of capacity amongst key players, questionable bankability of proposed projects and absence of an enabling environment.

We review and advise on policy, legal and institutional arrangements for PPPs and infrastructure development to create the enabling environment for private investment. We also assist in implementing the reforms which may include establishing and empowering new institutions (PPP units, PPP regulatory bodies, and sector regulatory bodies), provide capacity building; and help create a pipeline of projects to kick-start the PPP transaction process across various sectors.

During the transaction process, we structure in and advice on credit enhancements like political risk guarantees, viability gap funding and traffic guarantees that would make projects bankable. We are able to advise and help implement credit enhancement programmes for DFIs.

Our experience working from both the public and private sector perspectives give us a valuable insight into the feasibility/viability and bankability of projects which are two of the most important drivers for the success any PPP project.



We are able to conduct independent audit of institutions, projects and programmes to assess their level of meeting established objectives, identify good practices, and recommend improvements. We are also able to conduct focussed studies that when implemented would bring improvements to infrastructure development in Africa.

