

Featured Project



Project: Katampe District Infrastructure PPP Project

Client: Federal Capital Development Authority (FCDA)

Service: Transaction Advisory

We provided financial, technical and commercial transaction advisory services which involved structuring the PPP transaction and managing the procurement process to appoint an infrastructure developer for Katampe district development under a design build finance and transfer PPP model.

We undertook a feasibility/viability study to justify PPP delivery model, developed the deal structure and financial model, prepared the client requirements, managed the procurement process including recommendation of preferred bidder and supported commercial, financial, legal and technical aspects of negotiations. We also prepared the PPP Contract Agreement and supported FCDA and the Developer in achieving contract close and financial close.

murty international ltd
enabling infrastructure partnerships



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Advisory Services to
Government

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Murty International Ltd is an infrastructure transaction advisory and management firm focused on creating value through infrastructure partnerships. We have a proven track record enabling major infrastructure projects from concept to financial close and implementation.

Be it through our quality advisory and consulting services, or our expertise in forging enduring partnerships with our clients, government agencies, industry regulators, investors and key industry players; our skills in both privately and publicly financed capital projects and supporting delivery of public services are held in the highest regard in Nigeria. With substantial resources and expertise at our disposal, we have acquired a reputation for our ability to structure and close large and complex transactions.

Our advisory services to the public sector cuts across the lifecycle of projects from concept stage, through to development/feasibility, procurement, pre-financial close and construction and operation stages.

We work with our clients as partners and through teamwork we can achieve outstanding results

We review and advise on policy, legal and institutional arrangements for PPPs to create the enabling environment for the success of a PPP programme. We also support formation of PPP units and regulatory bodies, provide capacity building and help create pipelines of projects to kick-start the PPP transaction process across various sectors.

We provide early stage advice in the transaction process carrying out the initial screening to assess if the proposed projects are good candidates for PPPs.

At development/feasibility stage, we have the capabilities to structure the transaction, undertake financial and economic modelling, carry out feasibility assessments, review bankability, perform risk assessment and analysis, and prepare a business case.

Strategy Phase	Development Phase	Implementation Phase
Policy & Legislation	Initial Project Screening	Independent Verification
Strategy & Planning	Feasibility/Viability Assessment	Independent Certification
Programme Definition	Project/Deal Structuring	Renegotiation
Structures & Governance	Outline Business Case	Refinancing
Institutional Framework	Value for Money	Contract Management
Regulatory Framework	Affordability Analysis	Partnership Relationship Mgt
	Procurement Strategy	Contract Close Support
		Financial Close Support

Our experience working from both the public and private sector perspectives give us a valuable insight into the feasibility/viability and bankability of projects which are two of the most important drivers for the success any PPP project.

Post financial close, we monitor and evaluate private providers' performance against their contract, and help with administering the payment mechanism, adjust tariffs, dispute resolution and where necessary contract renegotiation.



We undertake bid process design, draft the tender documents, and manage the procurement process. Our experts will support our client in evaluating the bids, recommending a preferred bidder and negotiating the technical, financial and commercial aspects of the bids so as to achieve best value for money and optimum allocation of risk. We will also assist the government party meet its conditions precedent and provide guidance to help the project achieve financial close.

