

## Featured Project



Project: Ocean Parade Towers, Banana Island, Ikoyi, Lagos

Client: Ocean Parade Ltd

Service: Project Management and Delivery

We were appointed as the Client's Representative for the delivery of the project. The "Ocean Parade Towers" luxury residential apartments at Banana Island, Ikoyi, Lagos comprises 240 units in 14 buildings positioned in 2 U-shaped blocks together forming a community equipped with entertainment and community/neighbourhood centre facilities.

We provided project management and delivery services as well as cost management and financial administration for Phase I of the project. This included developing the project organisation structure for the management of the project, preparing agreements and cost estimates, supporting negotiations and providing project delivery support during construction.

**murty** international ltd  
enabling infrastructure partnerships



Advisory Services to  
Infrastructure Developers

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# Advisory Services to Infrastructure Developers

Murty International Ltd is an infrastructure transaction advisory and management firm focused on creating value through infrastructure partnerships. We have a proven track record enabling major infrastructure projects from concept to financial close and implementation.

Be it through our quality advisory and consulting services, or our expertise in forging enduring partnerships with our clients, government agencies, industry regulators, investors and key industry players; our skills in both privately and publicly financed capital projects and supporting delivery of public services are held in the highest regard in Nigeria. With substantial resources and expertise at our disposal, we have acquired a reputation for our ability to structure and close large and complex transactions.

Our advisory services to infrastructure developers cuts across the lifecycle of projects from concept stage, through to development/feasibility, procurement, pre-financial close and construction and operation stages.

We work with our clients as partners and through teamwork we can achieve outstanding results together.

We provide early stage strategic advice in developing corporate strategies in infrastructure project development and PPPs and help identify/conceptualise PPP projects that align with the corporate objectives of the developer.

Where necessary, we would provide support in consortium formation, assist in identifying participants that would provide all the required skills for specific, selected projects and help prepare an appropriate consortium agreement.

At development/feasibility stage, we have the capabilities to structure the transaction, undertake financial and economic modelling, carry out feasibility assessments, review bankability, perform risk assessment and analysis, and prepare an outline business case where necessary.

## SECTORS

Transportation	Energy	Water
Education	Real Estate	Healthcare
Sports	ICT	Waste Management

We undertake bid preparation which involves advising on and assisting in completing prequalification proposals as well as bid proposals in liaison with the consortium partners, consultants and selected lending partners. Our capabilities encompass the technical, financial and commercial aspects of the bid submission. We also provide bid management support including dealings with the government party.

To achieve financial close, we have the expertise for options analysis and scenario testing, financial structuring, and assisting with capital raising (debt and equity finance) including preparation of the project finance transaction documents.

We would also support negotiations with governments, lenders, and third party equity holders which would include negotiation of the concession agreement, financial loan agreements and commercial contracts to bring the project to financial close.

Post financial close, we provide SPV management services stage during the construction and operational phases to maximise IRR and ensure project obligations are met. We also undertake operation monitoring, perform independent project audits and provide advice on refinancing transactions.

